

## Don't Save Money, Spend It And Get Experience, Is Idea Henry Ford Gives Man Under 40

Career Begins at Forty,  
So Does Fortune, Auto  
Maker Declares.

BOSTON, Nov. 16.—"A man's career doesn't really begin until he is around forty," Henry Ford said here yesterday. "When he is forty years old a man has just about reached the age when he may begin to think seriously about making money."

"Until he is forty a man should be gaining experience; he should be learning all he can, particularly how to spend money. That is why I told you that the best advice I could give to a young man anxious to succeed is: Spend your money—on yourself; get all the experience you can. Don't try to save money and be a miser."

"Give me the man of forty who has had lots of experience, and if he's honest and truthful his success is a certainty."

"I was about thirty-eight or thirty-nine years old before I began to think very much about making money. Before that I was too busy learning things and getting experience, which I have found of great value to me in more recent years."

"Now, a man should not be discouraged because he wakes up one day and realizes he is forty years old and hasn't any money. He is really better off if he has a clean record and has gained much experience, because he has the incentive to put his experience to practical use and to profit by it."

During the talk, for it was more of a friendly chat than an interview, Mr. Ford revealed what he believes to be the secret of his amazing success and why he is confident that plenty of riches will continue to roll in for years to come.

"My son and I," he said, "have often talked about this, and we are agreed as long as our motive is to



HENRY FORD  
INTERNATIONAL FARM SERVICE

provide employment for just as many people as we possibly can we will always have plenty of money. I haven't really tried to make money in recent years. I realized long ago that I had all the money I needed."

"Some representatives of Hugo Stinnes came to our Detroit offices recently. I asked them what Stinnes was trying to do; what they were after. They admitted his motive was to make money; they were out to get control of business and to make all the money they could."

"If that were our motive I wouldn't be very confident of our future. We are now employing about 100,000 people and we hope to employ many more. As long as that is honestly our purpose—to provide lucrative employment for just as many people as possible—my son and I will always have plenty of money to do the things we want to do."

## Negro's Skull, One Inch Thick, Shatters Bullet Into Pieces

X-Ray Discloses Strongest  
Cranium Hospital Physi-  
cians Have Seen.

ALBANY, N. Y., Nov. 16.—Henry Tucker, Negro, assailant of Police Chief Michael E. Corbett of Watervliet, has the thickest skull ever brought to the attention of the physicians of the Troy City Hospital, an X-ray used in the probe for the bullet in his head disclosed.

His skull is reported to be so hard that it split the bullet and shattered fragments penetrated his brain. In some places the Negro's skull was found to be more than one inch thick. Tucker retains consciousness and is in constant fear of lynching. Chief Corbett, who was dangerously wounded when a bullet from the Negro's gun pierced his abdomen in the running gun fight Monday night, was reported to-day as much improved.



Saled Sets from \$10 to \$50

**ASALAD** is always refreshing, and the patterns of Ovington salad sets are quite in keeping with this most desirable quality. They are often interpolated with great success into a formal dinner service.

**OVINGTON'S**  
"The Gift Shop of Fifth Avenue"  
FIFTH AVENUE AT 39TH ST.

In Bronze Kidskin,  
Black Satin or  
Patent Leather,  
\$10



## Fickle Miss Style!



In Black Satin or  
Patent Leather,  
\$10

Style is a fickle miss, and since the shops of I. Miller keep pace with her, new styles must arrive almost daily. With so great a creative and manufacturing task, it is really remarkable that styles so new and so chic can be sold for but \$10.



**I. MILLER**

15 West 42nd Street

1554 Broadway  
Open until 9 P.M.

Hudson Terminal  
Entrance: Fulton Street

Brooklyn: 498 Fulton Street, Corner of Bond

## Merchants' Association Membership Campaign

The Merchants' Association which is now celebrating its twenty-fifth anniversary, has thoroughly demonstrated its willingness and ability to serve the interests of all lines of business—commerce and industry—in New York City. So many attacks are being made upon New York from the outside, so many bloc attacks are being made upon those things which are of particular interest and value to the business men of New York City, that a thoroughly efficient and active organization is required.

The Merchants' Association, working under high pressure finds that it needs better support in man power and in financial resources. For that reason 500 of its loyal members, leaders in the commercial, financial and professional life of New York are going out into the city four mornings this week to carry an invitation to membership to those who should receive it.

James McCreery & Co. believe in The Merchants' Association, believe that the call which it is now making for better support is one which should receive an affirmative answer; it is in complete cooperation with this movement.



## Dear Little Folks:

Santa Claus  
will be down here  
Christmas Eve

He has a great many toys to make and a great many things to do before he comes. So he has sent me, Tommy Claus, his little brother, to take his place until Christmas Eve at McCreery's from November 18 on. How can Santa be in two places at once, —his Northland home, and here? This is his busiest time.

I always keep in touch with him, so if there's anything you want to tell him I'll let him know right away.

*Tommy Claus*

Would you like an American Flyer Express Train? I've sent one ahead to McCreery's. **1.00**

## "Otterburn"

## Sport Scarfs

From the famous English Otterburn mills have come these imported pure wool tweed scarfs.

They present beautiful, mellow color combinations which are absolutely fast and impervious to rain. This, of course, makes them ideal for the golf course, for motoring, hiking or on board ship.

12 x 60.....4.95  
18 x 65.....8.50

[Main Floor]

## Last Two Days!

## November Sale of

## Footwear

For Every Occasion

Before and After this Sale  
8.75 and 9.75



6.85



Shoes for walking, shoes for sports, shoes for afternoon and for evening—all are here at this one low price, in the best materials, and newest models. We have your size in your style, so wide is the variety.

[Second Floor]



# James McCreery & Co.

FIFTH AVENUE

34TH STREET



## Misses' Mannish Topcoats

For Friday and Saturday

19.50

The most in demand for general and sport wear, these coats would ordinarily sell for much more. But careful planning enables us to offer an additional 400 coats at this low price.

Of imported and domestic double faced fabrics, checked Tweeds and plaid all wool materials these coats are exceedingly sturdy and warm. They are loose or belted at the back, and the majority have guaranteed Satin lining of McCreery quality.

Included also, is a fashionable jacquette model, full lined, of all wool material resembling Gray Astrakhan. Sizes 14 to 20.

[Fourth Floor]

For Friday and Saturday Only

A Sale of Full Fashioned

## SILK HOSE, pair 1.15

Excellent quality pure thread silk, mercerized tops and soles. Black, Dark Brown, Salmon, Daffodil, Gold, Copenhagen and Turquoise. Sturdy dependable Hose.

[Main Floor]

## A Sale of Exceptionally Fine Fur Coats

Each Priced at the Usual Wholesale  
Cost Just for this Important Event

These low prices are possible only because a well-known furrier was willing to part with his later winter models at a reduced price to make room in his stock. It is only on rare occasions that an opportunity like this is offered. We need hardly urge you, therefore, to make early selections.

Hudson Seal (dyed musk-rat) coat, self trimmed, of choice skins, 40 inches long, shawl collar. **345.00**

Hudson Seal (dyed musk-rat) coat, self trimmed, 45 inches long, crushed collar. **365.00**

Alaska Seal Coat, 42 inches long, self trimmed, shawl collar. **385.00**

[Fourth Floor]

Persian Lamb Coat, 36 inches long, with genuine Kolinsky collar and cuffs, extra fine quality. **425.00**

Persian Lamb Coat, fine quality trimmed with lustrous skunk collar and cuffs. 45 inches long. **685.00**

Hudson Seal (dyed musk-rat) Wrap-Coat, 45 inches long, trimmed with Viatka Squirrel collar and cuffs. **465.00**

All Wool Novelty Skirtings and Suitings—Yard 3.75

Including Boucle and Velour checks, Persian stripes and Block Plaids. Suitable for one-piece jumper dresses, suits and skirts. 56 inches wide.

[Second Floor]



## Boudoir Novelties

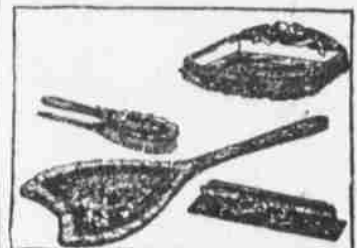
5.00

These make  
exceedingly  
useful and  
decorative gifts

These are excellent values, many being worth as much as 9.00 each. They are exceedingly dainty and in exquisite colorings trimmed with that feminine touch so enhancing to the boudoir.

- Handkerchief Boxes
- Glove Boxes
- Powder Boxes
- Candy Boxes
- Photograph Frames
- Telephone Screens
- Nightlight Dolls
- Taffeta Sofa Pillows
- Hand Mirrors
- Comb in Case
- Hair Brushes
- Comb and Brush Trays
- ½ Round Hair Pin Boxes
- Tray and Pin Cushion Combined

[Third Floor]



## Chapeaux "Du Jour" \$10.

For Friday  
and Saturday

Entirely new modes for the midseason are introduced in this assemblage of Gros de France, Gros de Londres, and satin chapeaux.

There are the debonair youthful effects which are adorned with combinations of flowers and fruits. Simple tailored affairs. And every variation in between.

[Third Floor]